



Expert Solutions. Exceptional Service.



#VerlingueLondonMarkets
#LondonMarketInsight
#YourBrokingTeam

Broker at

LLOYD'S

Expert Solutions. Exceptional Service.



Expert London Market broking solutions

At Verlingue London Markets, we focus on helping brokers place complex risks with confidence. Our experienced team brings the expertise, insight, and relationships needed to deliver the right results. Guided by our promise of **Expert Solutions. Exceptional Service**, we stand out in how we work: clear advice, rapid responses, and meticulous follow-through.

For us, service means more than efficiency, it's about genuine partnership, attention to detail, and going the extra mile. By combining technical skill with a people-first approach, Verlingue London Markets is the trusted partner to navigate challenges, create opportunities, and deliver exceptional outcomes.

Our promises to you



Dedicated Client-Centric Approach

Our team takes the time to understand your requirements, create insurance solutions, and provide ongoing support throughout the policy lifecycle.



Enhanced Expertise

We have a team of industry experts who bring extensive experience and understanding of London and the Lloyd's market to ensure you receive the best solutions.



Streamlined Communication

We value openness and efficiency. Every enquiry is handled promptly, with a clear focus on delivering answers and outcomes you can rely on.

Why choose us?

We are not a high-volume placement house. Instead, we partner with brokers to build tailored placement strategies for complex or hard-to-place risks. Our strong insurer relationships and broad market access allow us to deliver bespoke solutions that meet the most demanding needs.

With dedicated business development support and the ability to negotiate commission on a case-by-case basis, we provide flexibility, responsiveness, and a genuine commitment to helping brokers win and retain clients.

Our Commercial Capabilities

Commercial Property

- ✓ Unoccupied properties
- ✓ Leisure & hospitality
- ✓ Waste & recycling
- ✓ Food & drink
- ✓ Pharmaceutical
- ✓ Warehousing & distribution
- ✓ Commercial & residential
- ✓ Property owners
- ✓ Engineering
- ✓ Primary & excess layers
- ✓ Scheduled programmes
- ✓ Standalone terrorism

Casualty

- ✓ General liabilities
- ✓ High risk liabilities
- ✓ Construction
- ✓ Single projects
- ✓ Airside liability
- ✓ Railways
- ✓ Food & drink
- ✓ Pharmaceutical
- ✓ Safety critical risks
- ✓ Excess layers
- ✓ Product recall



Our specialist team



Barry Reynolds

Executive Director - London Markets

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George Durrant

Senior Development Broker

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Our Marine Capabilities

Marine Hull Insurances

- ✓ Hull & machinery
- ✓ Builders' risks
- ✓ Marine equipments
- ✓ Marine cyber

Cargo (sea, air, road, rail, inland waters)

- ✓ General cargo/containers
- ✓ Commodities
- ✓ Project cargo

Marine Liabilities

- ✓ Protection & indemnity
- ✓ Charterers' liability
- ✓ Freight forwarder liability
- ✓ Ship repairers' liability
- ✓ Ports & terminals liability
- ✓ Maritime employers' liability
- ✓ Marine general liability

Financial Protections

- ✓ Mortgage insurance interest
- ✓ Innocent owners' interest
- ✓ Strike & delay



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Maxime Nicolas

Head of Marine

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Our Motor Fleet Capabilities

- ✓ Car and van fleets (own goods)
- ✓ Haulage (UK, overseas, hazardous & tankers)
- ✓ Skip & waste operators
- ✓ Removal companies (UK & overseas)
- ✓ Bus, coach & minibuss operators (UK, overseas, private/public hire & stage/express use)
- ✓ Courier & parcel delivery
- ✓ Private ambulances
- ✓ Taxi (private and public hire)
- ✓ Taxi credit hire (private and public hire)
- ✓ Self-drive hire (established risks)
- ✓ Vehicle transporters
- ✓ Driver training risks



Our specialist team



Marc Smart

Deputy Head of London Markets

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Alex Gurnett

Motor Fleet Broker

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Our Motor Trade Capabilities

- ✓ Franchised dealers
- ✓ Heavy commercial
- ✓ Coachbuilders
- ✓ Agricultural
- ✓ Vehicle breakdown & recovery
- ✓ Sales, service & repairs
- ✓ Classic car specialists
- ✓ Tyre, battery & exhaust fitters
- ✓ Windscreen specialists
- ✓ Sports & high performance
- ✓ Petrol filling stations
- ✓ Vehicle auctioneers
- ✓ New ventures



Our Motor Trade specialist



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Scott Mills

Senior Broker - Commercial & Specialisms

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Our Professional Risks Capabilities

- ✓ Miscellaneous, media & IT
- ✓ Engineers
- ✓ Property professions
- ✓ Recruitment – incl. vicarious PI / Liability options
- ✓ D&C
- ✓ Travel / tour operators
- ✓ Medical malpractice
- ✓ Specialist PI/PL placements
- ✓ Chartered accountants
- ✓ RIBA architects
- ✓ Financial services
- ✓ Multinational programmes



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Our Advanced Technology Risks Capabilities

Data Centres & AI Infrastructure

- ✓ AI Supply Chain & Build-Out
- ✓ Digital Infrastructure (Owners & Operators)
- ✓ Compute Layer (Tenants & Users)
- ✓ Capital & Financing Providers

Advanced Aviation & Aerospace

- ✓ Emerging Aircraft & Aerial Systems
- ✓ Unmanned Aircraft Systems (UAS)
- ✓ Aviation Products Liability
- ✓ Airport & Vertiport Infrastructure

Technology, Robotics & Manufacturing

- ✓ Robotics, Automation & Industrial Systems
- ✓ Autonomous Mobility & Transport Systems
- ✓ Advanced & Frontier Technologies

- ✓ Electronics, Sensing & Validation
- ✓ Medical Technology
- ✓ Software & Critical Systems



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Get in touch to see how Verlingue London Markets can help.



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